



## BLUEROCK NATIONAL SALES DESK

877.826.BLUE (2583) | [www.bluerockre.com](http://www.bluerockre.com)

### BLUEROCK CAPITAL MARKETS

4100 Newport Place, Suite 720  
 Newport Beach, CA 92660

**Jeffrey Schwaber** | Chief Executive Officer  
 646.499.3005 ext. 212  
[jschwaber@bluerockcm.com](mailto:jschwaber@bluerockcm.com)

**Paul E. Dunn** | Executive Vice President  
 949.407.4710  
[pdunn@bluerockcm.com](mailto:pdunn@bluerockcm.com)

**Josh Hoffman** | Managing Director  
 Due Diligence & Marketing  
 208.475.2380  
[jhoffman@bluerockcm.com](mailto:jhoffman@bluerockcm.com)

### RELATIONSHIP MANAGEMENT

**Sori Farsheed** | Executive VP  
 703.669.2512  
[sfarsheed@bluerockcm.com](mailto:sfarsheed@bluerockcm.com)

**Carla Martin** | Managing Director  
 404.219.5045  
[cmartin@bluerockcm.com](mailto:cmartin@bluerockcm.com)

**Sandra Negrao** | Vice President  
 201.955.9506  
[snegrao@bluerockcm.com](mailto:snegrao@bluerockcm.com)

### BLUEROCK VALUE EXCHANGE

**Simon Brower** | Managing Director  
 949.836.6300  
[sbrower@bluerockcm.com](mailto:sbrower@bluerockcm.com)

### SALES DESK

**Deron Richens** | Vice President  
 Internal Sales Desk Manager  
 949.433.2207  
[drichens@bluerockcm.com](mailto:drichens@bluerockcm.com)

## Serving Independent Broker-Dealers & RIAs

 <b>PACIFIC NORTHWEST</b>	<b>Matt Incitti</b> - Senior VP <b>Dan Rodney</b> - Assoc VP	732.245.5429 949.407.4714	<a href="mailto:mincitti@bluerockcm.com">mincitti@bluerockcm.com</a> <a href="mailto:drodney@bluerockcm.com">drodney@bluerockcm.com</a>
 <b>SOUTHERN CALIFORNIA</b>	<b>Damian Gallagher</b> - Senior VP <b>Matthew Calabrese</b> - Assoc VP	949.922.1031 949.407.4715	<a href="mailto:dgallagher@bluerockcm.com">dgallagher@bluerockcm.com</a> <a href="mailto:mcalabrese@bluerockcm.com">mcalabrese@bluerockcm.com</a>
 <b>LA &amp; CENTRAL CALIFORNIA</b>	<b>Jason Van Dusen</b> - Senior VP <b>Gaston Escudero</b> - Assoc VP	949.612.5199 949.590.4974	<a href="mailto:jvandusen@bluerockcm.com">jvandusen@bluerockcm.com</a> <a href="mailto:gescudero@bluerockcm.com">gescudero@bluerockcm.com</a>
 <b>NORTHERN CALIFORNIA</b>	<b>John Sorrell</b> - Senior VP <b>Kevin Zorovich</b> - Assoc VP	925.858.2497 646.701.5839	<a href="mailto:jsorrell@bluerockcm.com">jsorrell@bluerockcm.com</a> <a href="mailto:kzorovich@bluerockcm.com">kzorovich@bluerockcm.com</a>
 <b>MOUNTAIN DESERT</b>	<b>Matt Buzas</b> - Senior VP <b>Donny Keefe</b> - Assoc VP	303.717.2968 949.945.0486	<a href="mailto:mbuzas@bluerockcm.com">mbuzas@bluerockcm.com</a> <a href="mailto:dkeefe@bluerockcm.com">dkeefe@bluerockcm.com</a>
 <b>CENTRAL SOUTH</b>	<b>Alan Shaw</b> - Senior VP <b>Newman Rossie</b> - Assoc VP	214.923.9006 404.850.1478	<a href="mailto:ashaw@bluerockcm.com">ashaw@bluerockcm.com</a> <a href="mailto:nrossie@bluerockcm.com">nrossie@bluerockcm.com</a>
 <b>CENTRAL NORTH</b>	<b>Matt O'Donnell</b> - Senior VP <b>Jeff Loyd</b> - Assoc VP	773.597.5026 949.535.2861	<a href="mailto:modonnell@bluerockcm.com">modonnell@bluerockcm.com</a> <a href="mailto:jloyd@bluerockcm.com">jloyd@bluerockcm.com</a>
 <b>MID-ATLANTIC</b>	<b>Daniel Church</b> - Senior VP <b>Wes Gibson</b> - Assoc VP	704.430.7567 646.701.5862	<a href="mailto:dchurch@bluerockcm.com">dchurch@bluerockcm.com</a> <a href="mailto&gt;wgibson@bluerockcm.com">wgibson@bluerockcm.com</a>
 <b>SOUTHEAST</b>	<b>Kim Comer</b> - Senior VP <b>Chris Arvey</b> - Assoc VP	617.838.4426 617.784.1540	<a href="mailto:kcomer@bluerockcm.com">kcomer@bluerockcm.com</a> <a href="mailto:carvey@bluerockcm.com">carvey@bluerockcm.com</a>
 <b>GREAT PLAINS</b>	<b>Mike Klisares</b> - Senior VP <b>Chris Jabara</b> - Assoc VP	913.558.1551 646.453.7554	<a href="mailto:mklisares@bluerockcm.com">mklisares@bluerockcm.com</a> <a href="mailto:cjabara@bluerockcm.com">cjabara@bluerockcm.com</a>
 <b>GREAT LAKES</b>	<b>Bruce Pomper</b> - Senior VP <b>Matthew Case</b> - Assoc VP	312.925.2116 312.690.9369	<a href="mailto:bpomper@bluerockcm.com">bpomper@bluerockcm.com</a> <a href="mailto:mcase@bluerockcm.com">mcase@bluerockcm.com</a>
 <b>HEARTLAND</b>	<b>Scott Casselberry</b> - Senior VP <b>Chris Jabara</b> - Assoc VP	651.323.7233 646.453.7554	<a href="mailto:scasselberry@bluerockcm.com">scasselberry@bluerockcm.com</a> <a href="mailto:cjabara@bluerockcm.com">cjabara@bluerockcm.com</a>
 <b>FLORIDA</b>	<b>Tim McCabe</b> - Senior VP <b>Mike Brennan</b> - Assoc VP	770.656.0370 646.701.5484	<a href="mailto:tmccabe@bluerockcm.com">tmccabe@bluerockcm.com</a> <a href="mailto:mbrennan@bluerockcm.com">mbrennan@bluerockcm.com</a>
 <b>NEW ENGLAND</b>	<b>Darren Beurer</b> - Senior VP <b>Elizabeth Nauss</b> - Assoc VP	203.559.0620 646.701.5838	<a href="mailto:dbeurer@bluerockcm.com">dbeurer@bluerockcm.com</a> <a href="mailto:enauss@bluerockcm.com">enauss@bluerockcm.com</a>
 <b>ATLANTIC NORTH</b>	<b>Matthew Reagan</b> - Senior VP <b>Kevin Zorovich</b> - Assoc VP	646.303.7956 646.701.5839	<a href="mailto:mreagan@bluerockcm.com">mreagan@bluerockcm.com</a> <a href="mailto:kzorovich@bluerockcm.com">kzorovich@bluerockcm.com</a>
 <b>SOUTHERN GULF</b>	<b>Ambrose Aston</b> - Senior VP <b>Mike Brennan</b> - Assoc VP	404.668.6133 646.701.5484	<a href="mailto:aaston@bluerockcm.com">aaston@bluerockcm.com</a> <a href="mailto:mbrennan@bluerockcm.com">mbrennan@bluerockcm.com</a>