


**BLUEROCK NATIONAL SALES DESK**  
 877.826.BLUE (2583) | www.bluerockre.com

**BLUEROCK CAPITAL MARKETS**

 4100 Newport Place, Suite 720  
 Newport Beach, CA 92660

**Jeffrey Schwaber** | Chief Executive Officer  
 jschwaber@bluerockcm.com  
 646.499.3005 ext. 212

**Paul E. Dunn** | Executive Vice President  
 pdunn@bluerockcm.com  
 949.407.4710

**Josh Hoffman** | Managing Director  
 Due Diligence & Marketing  
 jhoffman@bluerockcm.com  
 208.475.2380

**RELATIONSHIP MANAGEMENT**
**Emily Calcagno** | Executive Vice President  
 ecalcagno@bluerockcm.com | 646.623.6600

**Carla Martin** | Senior Vice President  
 cmartin@bluerockcm.com | 404.219.5045

**Sandra Negro** | Vice President  
 snegro@bluerockcm.com | 201.955.9506

**Rebekah Brooks** | Senior Vice President  
 rbrooks@bluerockcm.com | 714.809.0961

**BLUEROCK VALUE EXCHANGE**
**Simon Brower** | Managing Director  
 sbrower@bluerockcm.com | 949.836.6300

**BLUEROCK RESIDENTIAL GROWTH REIT**
**Kevin Helwig** | Managing Director  
 khelwig@bluerockre.com | 303.717.0007

**SALES DESK**
**Deron Richens** | Vice President  
 Internal Sales Desk Manager  
 drichens@bluerockcm.com | 949.433.2207

## Serving Independent Broker-Dealers & RIAs

<b>PACIFIC NORTHWEST</b>	<b>Matt Incitti</b> - Senior VP <b>Dan Rodney</b> - Assoc VP	732.245.5429 949.407.4714	mincitti@bluerockcm.com drodney@bluerockcm.com
<b>SOUTHERN CALIFORNIA</b>	<b>Damian Gallagher</b> - Senior VP <b>Michael Richter</b> - Assoc VP	949.922.1031 949.407.4715	dgallagher@bluerockcm.com mrichter@bluerockcm.com
<b>LA &amp; CENTRAL CALIFORNIA</b>	<b>Jason Van Dusen</b> - Senior VP <b>Gaston Escudero</b> - Assoc VP	949.612.5199 949.590.4974	jvandusen@bluerockcm.com gescudero@bluerockcm.com
<b>NORTHERN CALIFORNIA</b>	<b>John Sorrell</b> - Senior VP <b>Emma McGlone</b> - Assoc VP	925.858.2497 949.662.2970	jsorrell@bluerockcm.com emcglone@bluerockcm.com
<b>MOUNTAIN DESERT</b>	<b>Matt Buzas</b> - Senior VP <b>Donny Keefe</b> - Assoc VP	303.717.2968 949.945.0486	mbuzas@bluerockcm.com dkeefe@bluerockcm.com
<b>CENTRAL SOUTH</b>	<b>Alan Shaw</b> - Senior VP <b>Newman Rossie</b> - Assoc VP	214.923.9006 404.850.1478	ashaw@bluerockcm.com nrossie@bluerockcm.com
<b>CENTRAL NORTH</b>	<b>TBD</b> - Senior VP <b>Jeff Loyd</b> - Assoc VP	 949.535.2861	 jloyd@bluerockcm.com
<b>MID-ATLANTIC</b>	<b>Daniel Church</b> - Senior VP <b>Rick Follis</b> - Assoc VP	704.430.7567 646.701.5862	dchurch@bluerockcm.com rfollis@bluerockcm.com
<b>SOUTHEAST</b>	<b>Kim Comer</b> - Senior VP <b>Preston Nevins</b> - Assoc VP	617.838.4426 404.444.8483	kcomer@bluerockcm.com pnevins@bluerockcm.com
<b>GREAT PLAINS</b>	<b>Mike Klisares</b> - Senior VP <b>Chris Jabara</b> - Assoc VP	913.558.1551 646.453.7554	mklisares@bluerockcm.com cjabara@bluerockcm.com
<b>GREAT LAKES</b>	<b>Bruce Pomper</b> - Senior VP <b>Matthew Case</b> - Assoc VP	312.925.2116 312.690.9369	bpomper@bluerockcm.com mcase@bluerockcm.com
<b>HEARTLAND</b>	<b>Scott Casselberry</b> - Senior VP <b>Eric Knight</b> - Assoc VP	651.323.7233 646.502.5536	scasselberry@bluerockcm.com eknight@bluerockcm.com
<b>FLORIDA</b>	<b>Tim McCabe</b> - Senior VP <b>Dan Luis</b> - Assoc VP	770.656.0370 949.662.2972	tmccabe@bluerockcm.com dluis@bluerockcm.com
<b>NEW ENGLAND</b>	<b>Darren Beurer</b> - Senior VP <b>Elizabeth Nauss</b> - Assoc VP	203.559.0620 646.701.5838	dbeurer@bluerockcm.com enauss@bluerockcm.com
<b>ATLANTIC NORTH</b>	<b>Rick Handrich</b> - Senior VP <b>Kevin Zorovich</b> - Assoc VP	917.822.9227 646.701.5839	rhandrich@bluerockcm.com kzorovich@bluerockcm.com
<b>SOUTHERN GULF</b>	<b>Ambrose Aston</b> - Senior VP <b>James Sellers</b> - Assoc VP	404.668.6133 646.809.1856	aaston@bluerockcm.com jsellers@bluerockcm.com